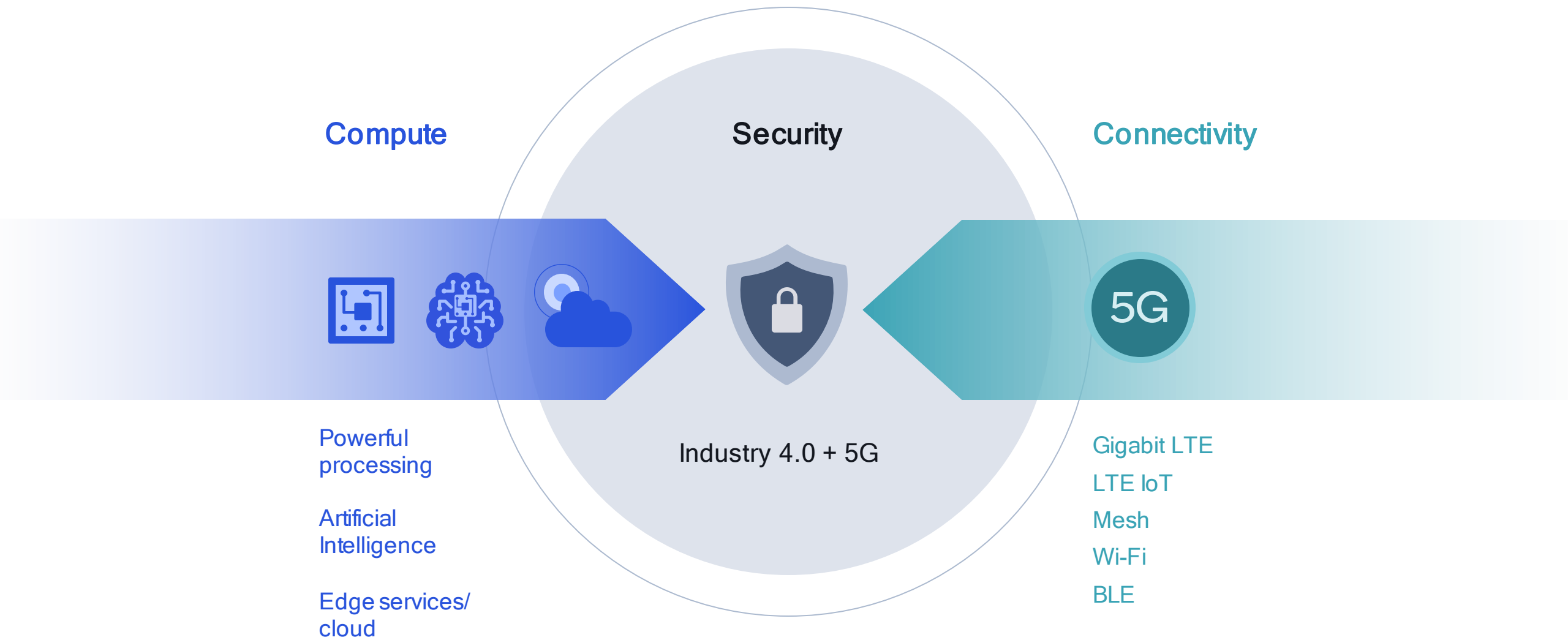
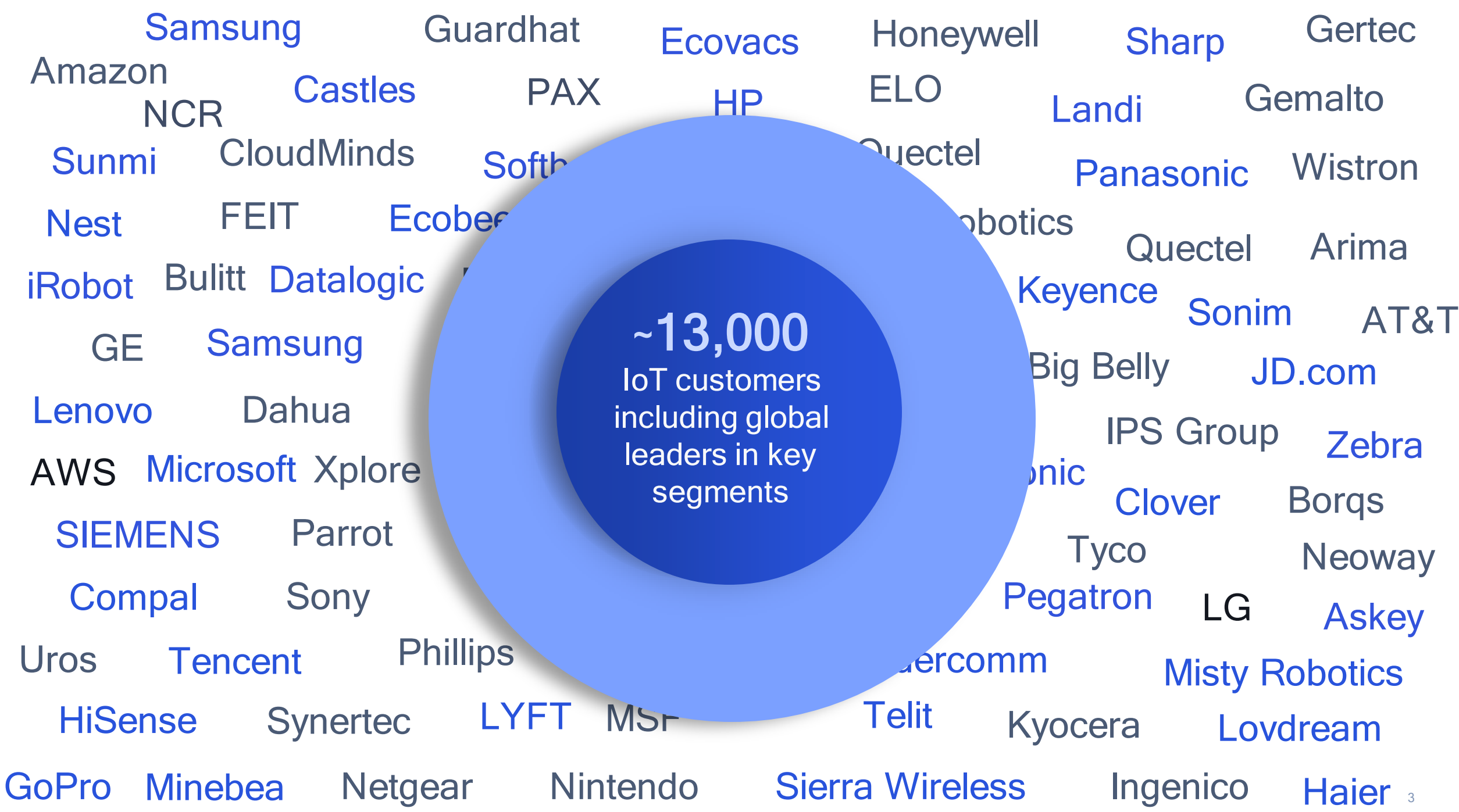


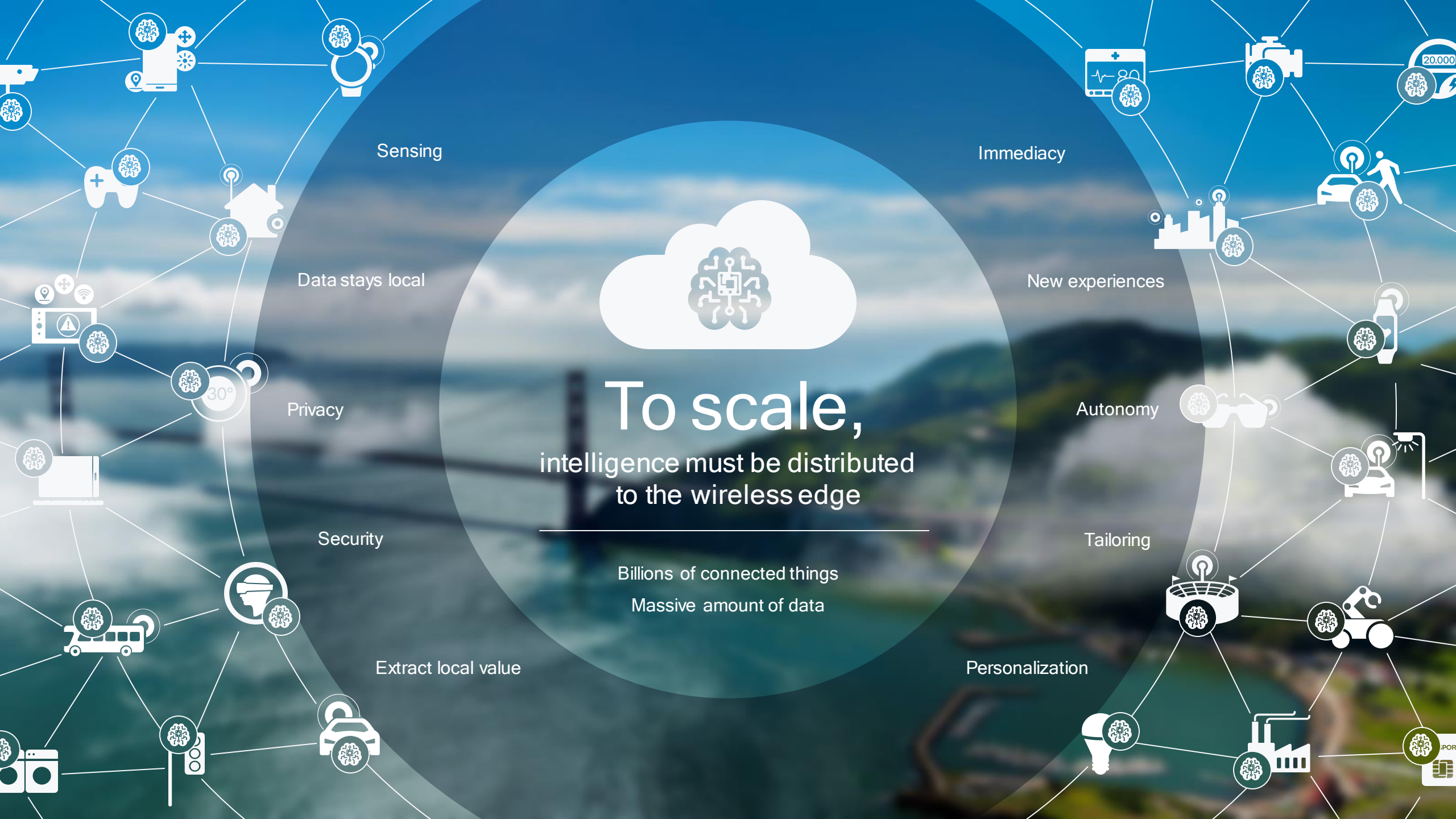
Transforming Smart Cities with AI & IoT

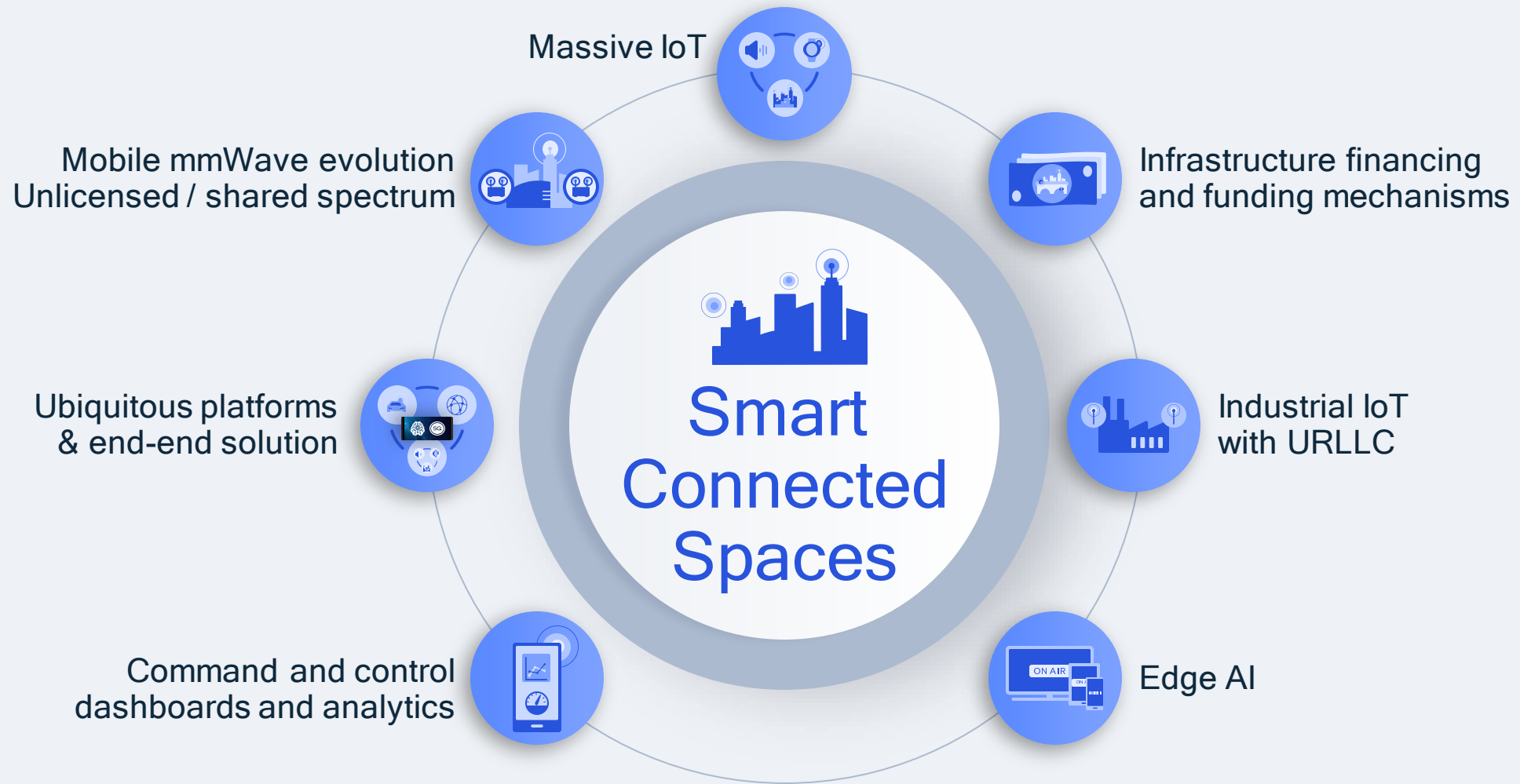
Sanjeet Pandit
Sr. Director, Business Development and Global Head of Smart Cities
Qualcomm Technologies, Inc.



Qualcomm Technologies provides the foundation for future IoT innovation







Qualcomm Smart Connected Spaces
is at the center of new use cases and verticals

By harnessing the power of digitization...



Smart Connected Spaces

Smart Spaces are the building blocks for Smart Communities

Smart Verticals



Smart Spaces



Smart Transportation



Smart Campuses



Smart Infrastructure



Smart Manufacturing



Smart Safety and Security



Smart Agriculture



Smart Shops



Smart Stations



Smart Malls



Smart Display



Smart Experiences



Smart Buildings



Smart Stations



Smart Operators



Smart Traffic



Smart Crowd Management



Smart Schools



Smart Universities



Smart Stadiums



Smart Malls



Smart Roads



Smart Hospitals



Smart Borders



Smart Airports



Smart Ports



Smart Utilities (Power / Water)



Smart Grid



Smart Factory



Smart Logistics



Smart Warehousing



Asset Management



Smart Cameras



Smart Surveillance



Smart Access



Smart Livestock



Smart Farming

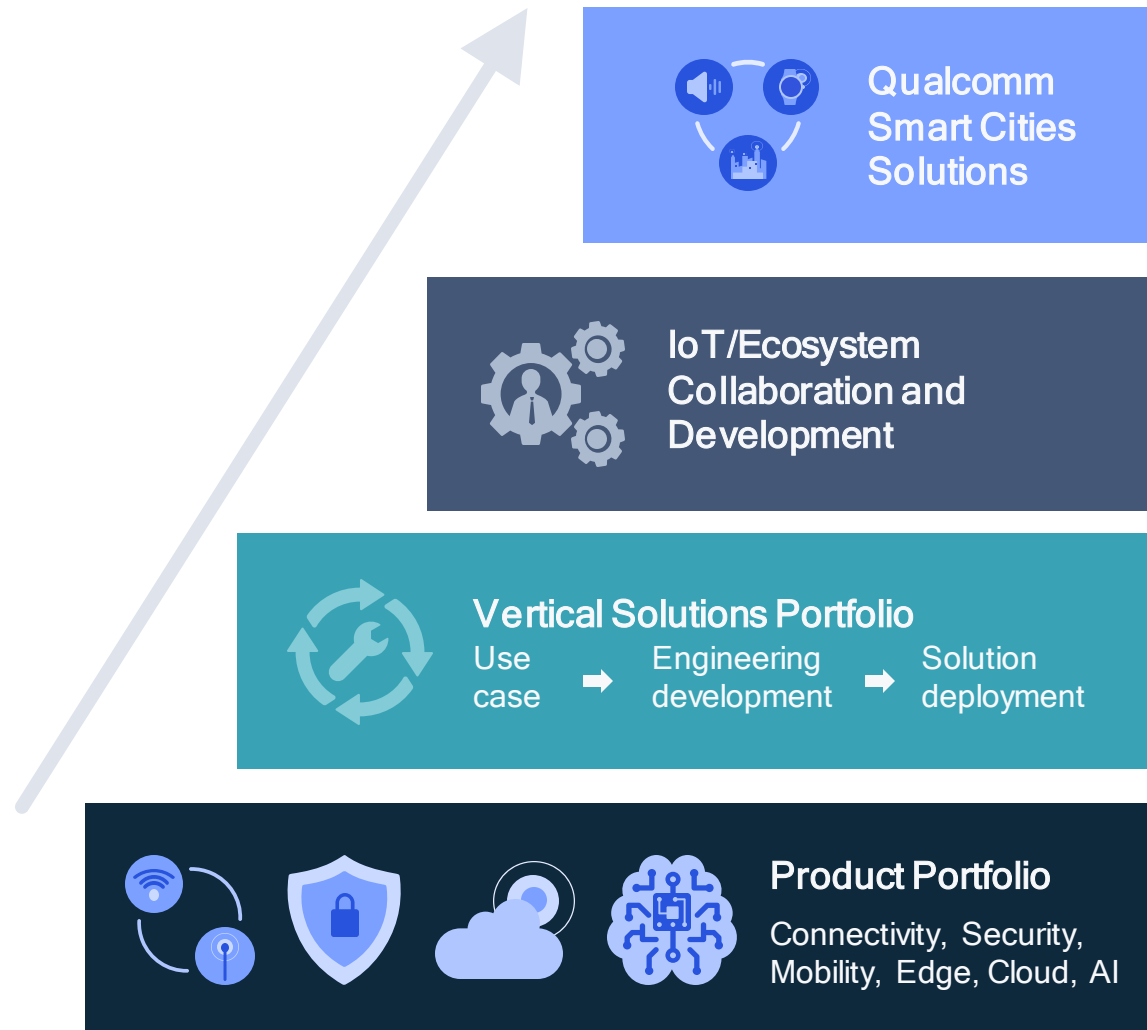


Smart Horticulture

Smart Spaces

Qualcomm Smart Cities Solutions

Qualcomm Technologies Deliverables



Vertical Expertise

- Intelligent N/W connectivity using Bluetooth, Wi-Fi, 3G, 4G LTE, 5G
- Superfast Edge Processing & AI
- The Intelligent Wireless edge
- City Infra through secured interoperability

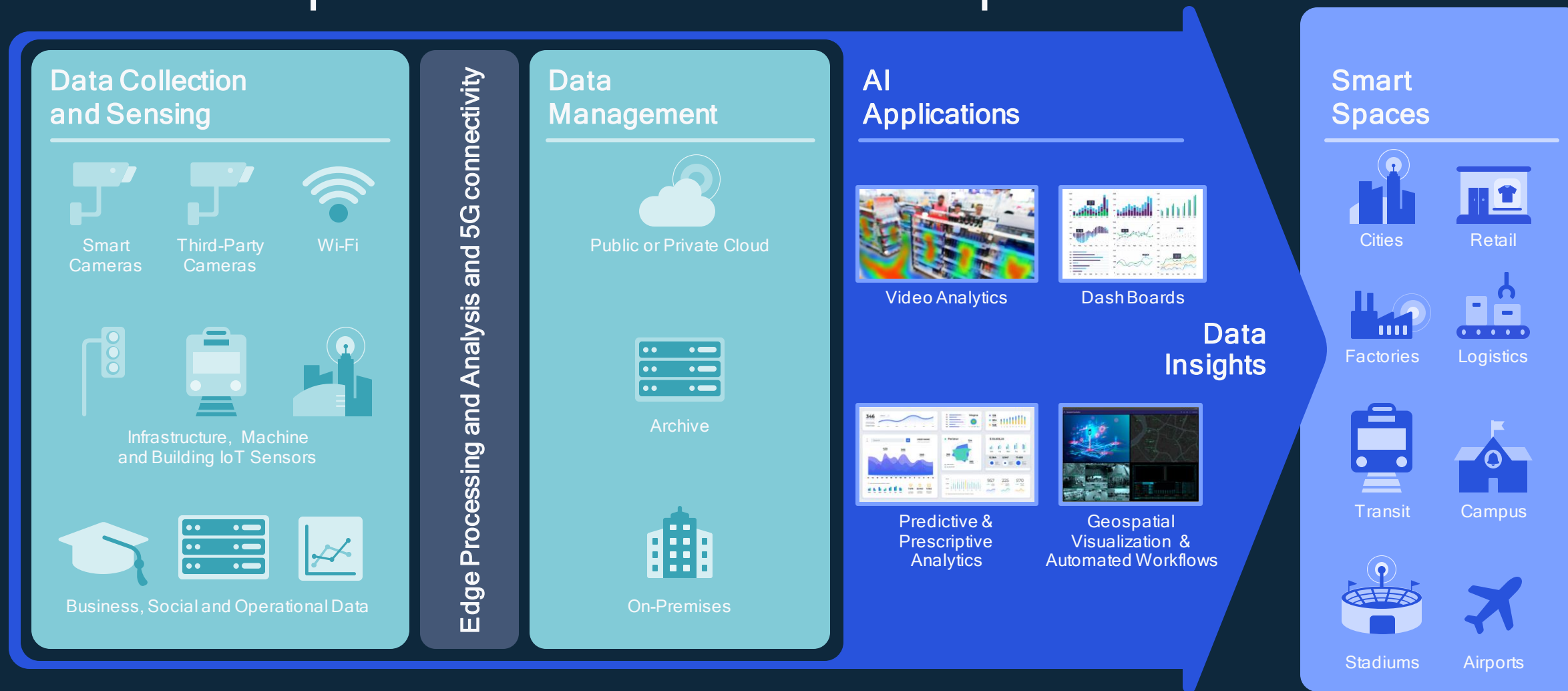
Solution Offer Development

- Vertical solution development
- Rapid POC & Deployment at Scale
- On-device AI, processing, sensing, vision, -- augmented by edge cloud
- GTM Acceleration

Large deal capture engagements

- Sales/collaboration enablement
- Vertical community building
- Large ecosystem
- Advancing AI research to make efficient AI ubiquitous
- Complete, end-to-end solution delivered for Smart City verticals for deployment with minimal customization

End-to-end portfolio to enable Smart Spaces



Intelligent data operations: Orchestration, Governance, Security, Privacy Protection and Compliance

Qualcomm Technologies Smart City Enablement Platform



IOT-as-a-Service (IOTaaS)

Digitization of high value industries

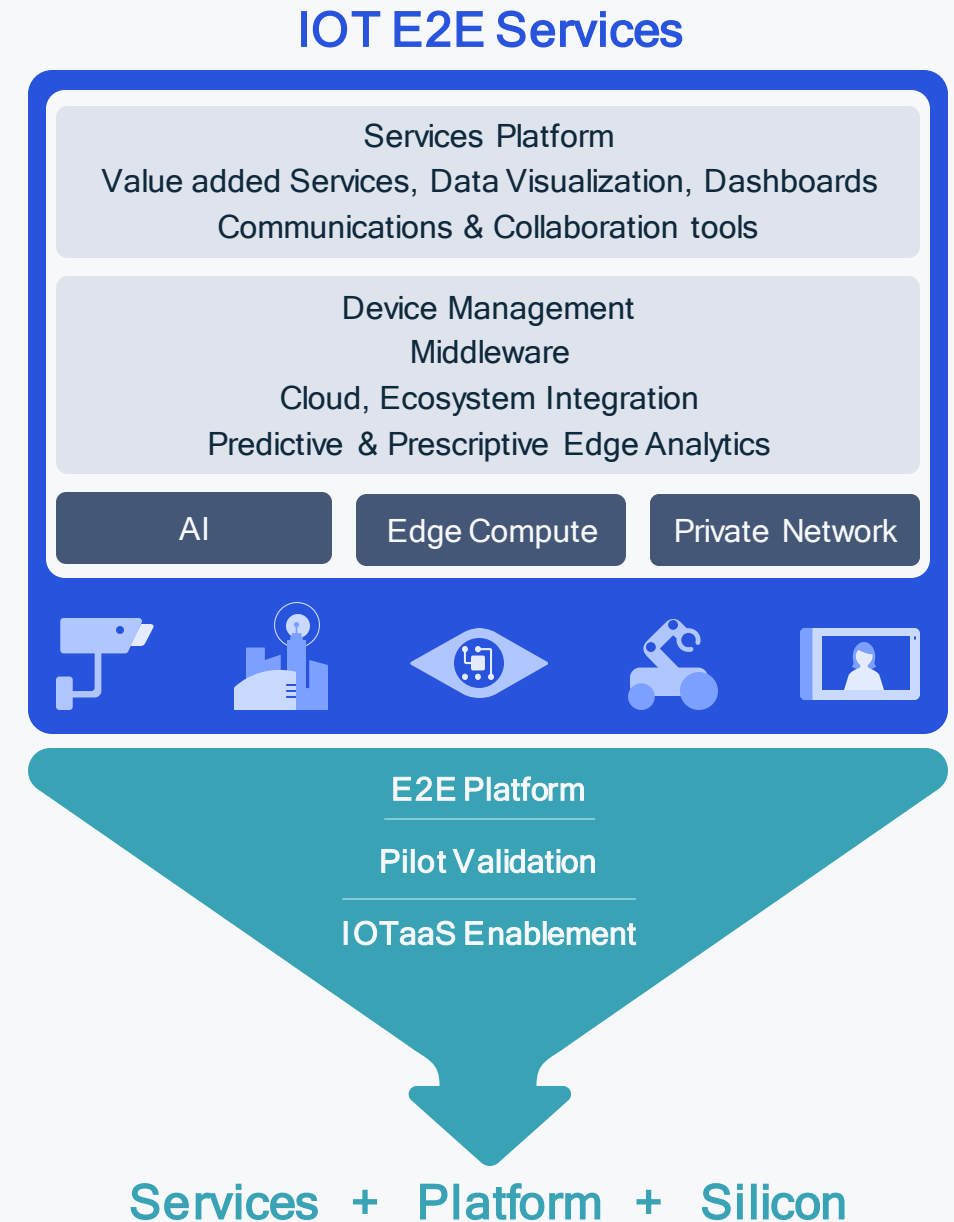
- Solve the difficult use cases
- Ready to deploy solutions and services
- Enable vertical solutions that scale

Add E2E value

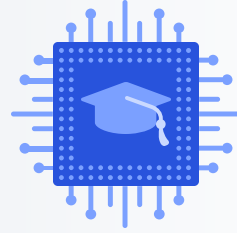
- Technology push; Pre-integration; Pre-certification
- Utilize QTI Ecosystem /Silicon

Partner with industry leaders

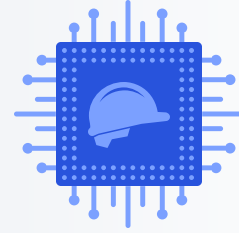
- IOTaaS customization
- GTM offering to specific industries
- Enable new use cases



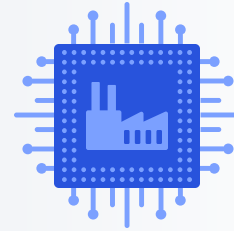
Examples of IOTaaS offering



EaaS
Education
as-a-Service



CMaaS
Construction
Management
as-a-Service



SMaaS
Smart
Manufacturing
as-a-Service



5. Student Notepad
Qualcomm® Snapdragon™ 7c
Compute Platform

6. Student Notebook
Snapdragon 7c

1. Teaching station
Snapdragon 8cx

2. Classroom display(s)
Snapdragon 8cx

3. Video camera system
Qualcomm® QSC605

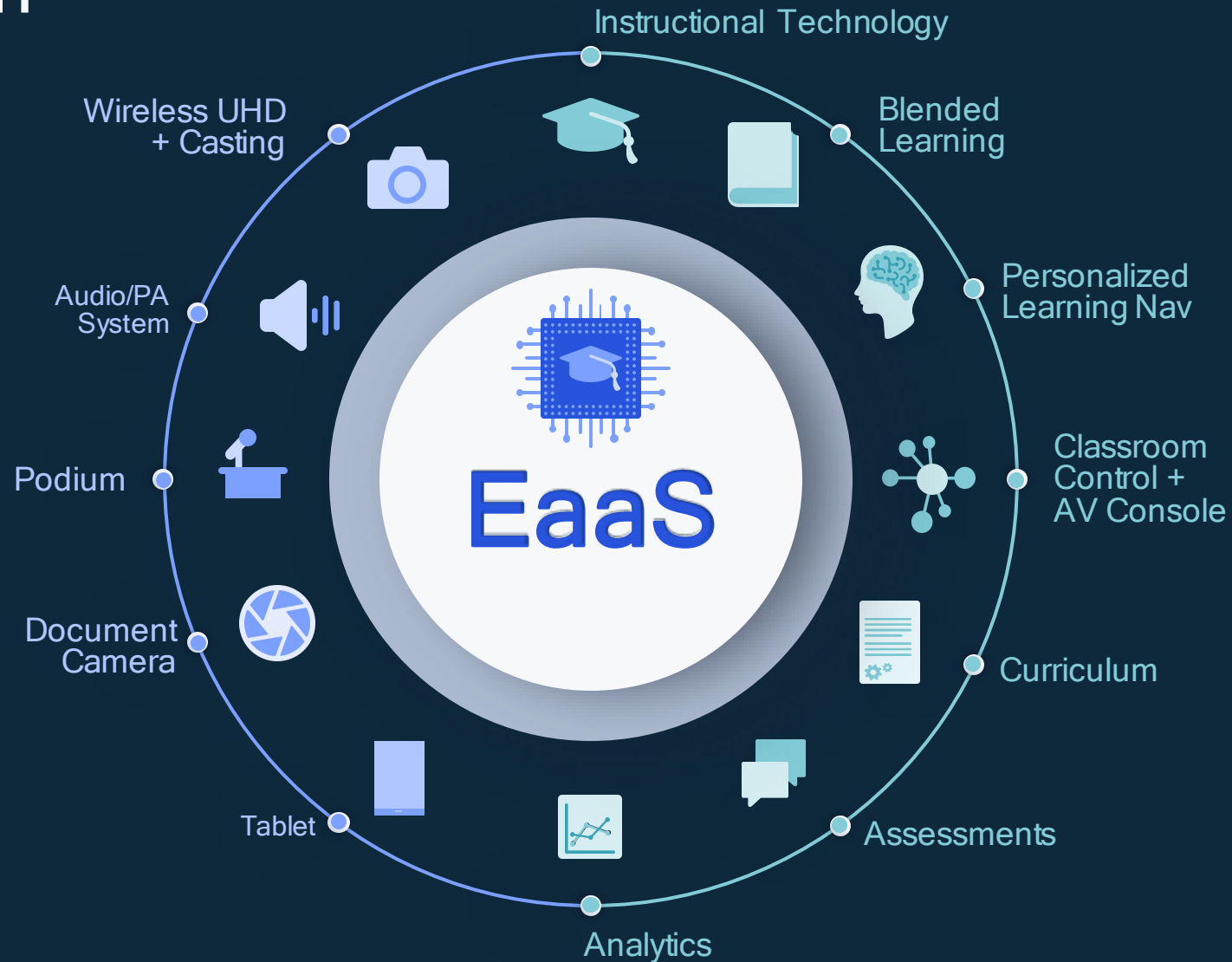
4. Go Safe
Qualcomm® APQ8053

7. Audio System

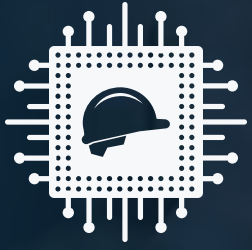
EaaS Touchpoints

Fully integrated service features for Education

Qualcomm
Technologies
Hardware



Qualcomm
Smart Cities
Solutions Suite Platform Software



CMaaS Construction Management as-a-Service

Lack of Digitization:
80% processes are manual
Under utilized Technology



CMaaS touch points

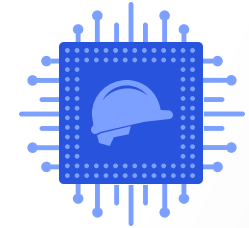
Construction safety
industry is
multi-functional
Ripe for disruption



Perimeter
Inspection



Cloud



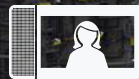
CMaaS

Hard Hat
Connected Worker
Wearable AI Camera
Thermal Safety Scan
Digital workflow
Remote Collaboration
Connected Health Kiosk
Drones for inspection
Perimeter Lidar
AI Camera for NLOS
Popup Private Network



Health Kiosk

WoS Screen



Const. Wearables

Thermal
Camera



Connected AI

Connected Safety
Helmet



Workflow Automation

Camera
Access &
Control



Lidar



5G




Private Network + V-RAN




SMaaS


Smart Manufacturing as-a-Service

Driving factory digitization with flexible end-to-end manufacturing services.


5G
private network


Automated production

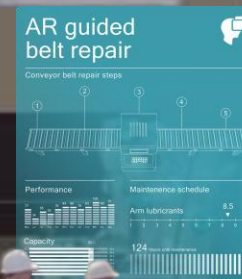

Smart UHD surveillance



Wireless modular equipment






Autonomous guided vehicle



Process monitoring sensors




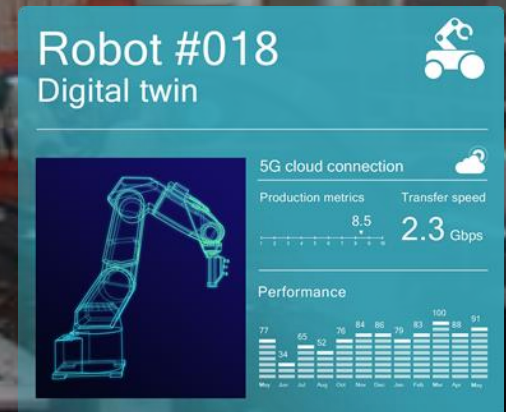

HMI interface


Predictive maintenance


On-premise edge analytics and data storage


5G
private network


Process monitoring sensors

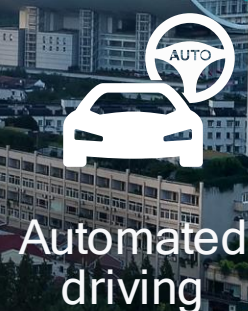




Driving IoTaaS transformation for smart cities and the enterprise

STaaS

Smart Transportation as-a-Service



Our Foundational Technologies



Artificial
intelligence



C-V2X/5G
Connectivity



Heterogeneous
Computing



Precise
positioning

Enhanced network communication

Virtually instantaneous and faster access to cloud for in-vehicle experiences and car OEM services and telematics



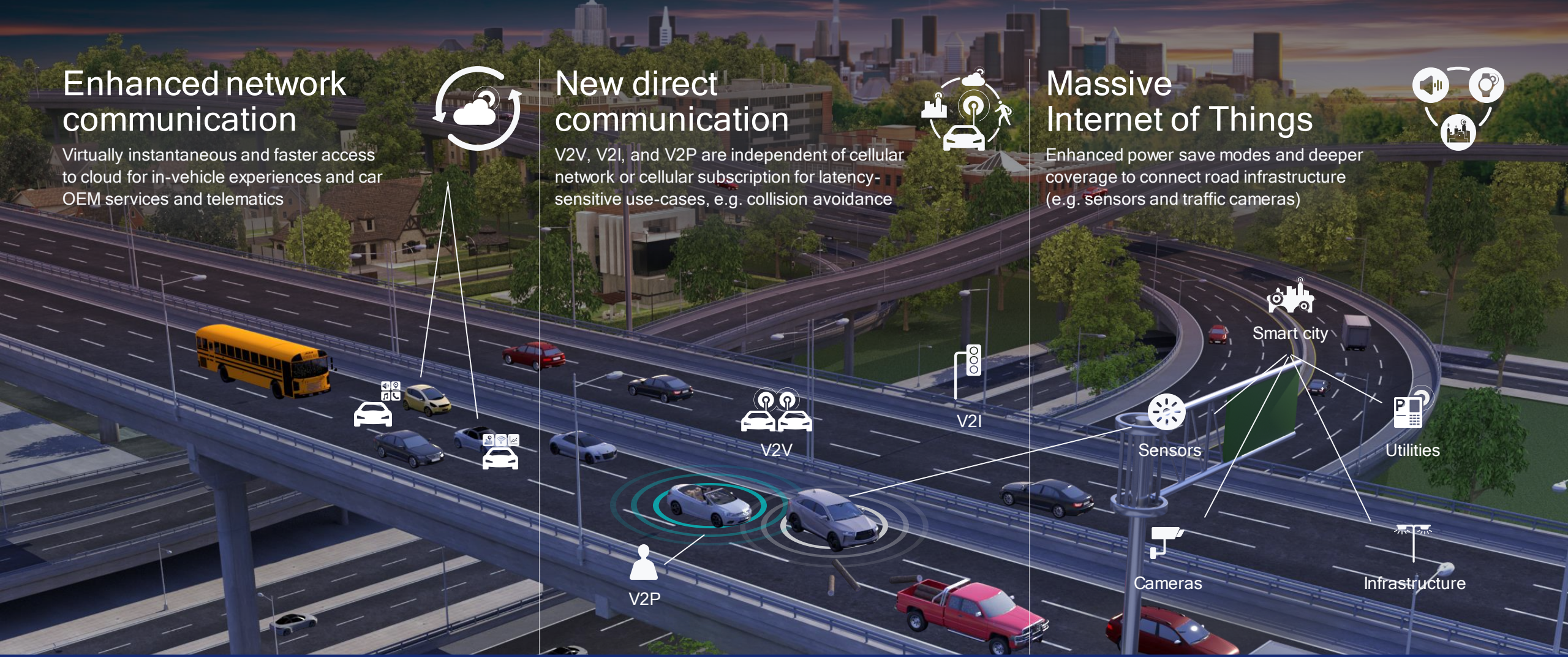
New direct communication

V2V, V2I, and V2P are independent of cellular network or cellular subscription for latency-sensitive use-cases, e.g. collision avoidance



Massive Internet of Things

Enhanced power save modes and deeper coverage to connect road infrastructure (e.g. sensors and traffic cameras)



In-vehicle experiences



Road safety



Transportation efficiency



Automated driving



Road services

Evolving wireless technologies to support key transportation use cases



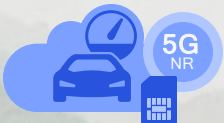
Precise positioning
Lane-level accuracy
anywhere, anytime



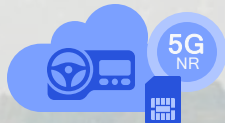
Wi-Fi
For in-car experiences
and car OEM services



Bluetooth
For high quality
voice and audio



4G/5G
For car OEM services



4G/5G
For driver
and passengers



C-V2X Direct
Communications
For car-to-infrastructure
communication



C-V2X Direct
Communications
For car-to-car
communication

Car connectivity
in the 5G era

Heterogeneous
connectivity

Secure, virtualized
wireless links

Advanced
Positioning

Multi-environment
implementation

4G/5G is referring to C-V2X network communications (i.e. V2N); C-V2X Direct Communications is referring to V2V, V2I, V2P

Fueling innovation in Vietnam's wireless ecosystem

Cellular (5G, 4G, NB-IOT)

Connectivity (WiFi-6, BT5.0)

Hardware, RF design

Machine learning, AI

Technologies

Smart cameras, vision

Security

Export market know-how

Certification and manufacturing

In-country engineering

Advanced Labs

System/module reference designs

Initiatives

Rapid prototyping

Advanced topics training

Operator launch, optimization

Incubation, research enablement



Bkav







Partners





Thank you

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